



PRESS RELEASE

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Berner Group: Strategic partnership with Scania in Germany expanded

Following the recently agreed supply contract for Scania's central European parts and logistics center in Oudsbergen, Belgium, Berner Group is now significantly expanding its strategic partnership with the world's leading provider of transport solutions on the German market. Both companies have already been working together in this country since 2015. In the future they want to cooperate even more closely, especially in the field of future-oriented hybrid and electric mobility. As a result, BERNER is now equipping 54 Scania branches with the corresponding special products.

The B2B wholesaler has recently significantly increased its innovative eMobility range. Automotive professionals can obtain everything they need for everyday workshop work from BERNER: The acceptance of plug-ins or commercial vehicles with e-drives is covered as well as the safeguarding of work areas, the inspection of technical components and the maintenance of current-carrying batteries. There are also suitable offers from BERNER for emergency salvage or the dismantling of the entire system.

In addition to special eMobility products, Scania's German branches can of course continue to access the full BERNER range 24/7. To make the ordering process as flexible as possible, Scania has access to BERNER's entire omni-channel landscape. In doing so, Scania's branch managers can choose between the field service, call center, Profi-Point stores, app and web store to use exactly the channel that is most effective for them. "We always want to be there when Scania needs us," emphasizes Olaf Etling, Senior Key Account Manager National Automotive/Mobility at BERNER. "Because our mission is to keep our customers' world together and moving."

For example, there is also a regular transfer of knowledge and know-how between the two partners. The focus is on the most common applications around vans and heavy commercial vehicles - from brake service to tire changes, bonding broken windows to plastic repair or interior and exterior cleaning.

The Berner Group

The Berner Group is a family-run European commercial enterprise. Our vision is: "We keep the world together and moving." This means we are the central B2B trading partner for all materials in the maintenance, repair, and production segments for our customers in the building, mobility, and industry sectors. With more than four channels we create an integrated omni-channel purchasing experience for our customers. In the steel and C materials as well as chemicals segments we are also an innovative manufacturer. We are represented in over 23 countries for our customers with more than 200,000 items and 8,200 employees.

About Scania

Scania is one of the world's leading providers of transport solutions. Together with partners and customers, the long-established Swedish company is driving the shift to a sustainable transport system. In 2020, Scania delivered 66,899 trucks, 5,186 buses, and 10,991 industrial and marine engines to its customers. Sales in 2020 amounted to more than SEK 125 billion (more than EUR 12.3 billion), with approximately 20 percent of this coming from services. Scania was founded in 1891 and today employs about 51,000 people in more than 100 countries worldwide. Research and development are located in Sweden and at sites in Brazil and India. Production is concentrated in Europe, South America and Asia, with regional production sites in Africa, Asia and Eurasia. Scania is part of TRATON SE.